

**THE INSPIRATION OF  
HI-TECH ENTREPRENEUR AND  
AUTHOR, REGINALD G. DANIEL**

**Sharing The Secrets Of Wealth**

Author of 'Living Your Life Backward', Reginald G. Daniel is the founder and former CEO of Scientific and Engineering Solutions Inc. (SES), a leading provider of Information Technology solutions to the private and public sectors. The company's customer base is in the defense and intelligence community of America.

Reginald Daniel was a former communications analyst with the U.S. Air Force and a top-earning salesman with Silicon Graphics before he founded SES with just three employees in his basement in 1996. SES has successfully competed against giants such as Lockheed Martin and Booz Allen Hamilton to secure more than \$45 million in worldwide business in its first five years.

Based in the Washington, D.C. and Baltimore, Maryland area, the company averaged growth of 35% per year and won over \$200 million in contracts, delivering unsurpassed quality and support to all of the company's clients under Mr. Daniel's leadership. In 2004, the Maryland Technology Council, Prince George's County Chapter named Daniel Entrepreneur of The Year.

In 2001 and 2002, the company earned a position on the prestigious Deloitte & Touche Fast 500/Fast 50 list as well as the 2001 Inc. 500 list, with a definitive quote from Mr. Daniel. In addition, the National Black Chamber of Commerce recognized him as the organization's 2001 Entrepreneur of the Year.

Ernst & Young named him the 2001 IT Consulting Services Entrepreneur of the Year for the state of Maryland. Daniel earned a bachelor's degree in Computer Science from the University of Maryland and obtained an MBA from Loyola College of Maryland through its Executive MBA program.

His new book 'Living Your Life Backward' is on how to balance between family, money and work. "It is the key to achieving and maintaining a truly fulfilling life," says Mr. Daniel, who believes, that we need to understand the way money circulates within our economy and how it impacts us. He encourages knowing the basics of money, including how to use it to achieve life objectives.

"Money can help you and your family enjoy an exceptional lifestyle. Without it, you struggle. Through bad economic decisions, you can't pay your basic bills, you have no savings, and you can't take family vacations. In a worst-case scenario, without an understanding of money, you could lose your home," he says.

According to Mr. Daniel, "When you make decisions with the end of your life in mind and work backward, you are formulating an effective life plan. While the crafting of your life plan is important, it is, however, even more critical that you stick with it." He says making changes in life helps in staying committed to plans.

Mr. Daniel believes that understanding money generates a greater appreciation of it. He says, "You know how to make it work for you instead of you working for it. You lose your poor spending habits and stop spending without thinking." He says we should remember that we are in control; "You must understand this and continue to move forward with the end of your life in mind."

Using his own financial solutions, Mr. Daniel was able to retire from his hi-tech empire at the tender age of 44. Currently living the life he has always dreamed of (backward), he has made himself an inspiration to many across the globe.



Reginald G. Daniel, Successful Entrepreneur and Author.

**Current and Past Affiliations**

**Chairman**, President's Club, National Black Chamber of Commerce;  
**Member**, U.S Senate Leadership Advisory Group;  
**Founding Member**, Prince George's County Business Roundtable;  
**Member**, National Black MBA Association;  
**Chairman**, President's Club, National Black Chamber of Commerce

**Personal and Company Media Highlights**

Government Executive Magazine (February 10, 2003)  
BlackEnterprise.com (November 5, 2002)  
Washington Technology (October 21, 2002)  
  
Baltimore Sun (September 30, 2002)  
Verizon @ Work, published by Inc. (Cover, Summer 2002)  
Inc. Magazine (February 2002)  
  
Training Magazine (January 2002)  
Cited in Governor's 2002 State of the State address  
Maryland Business Review (Cover, 4th Quarter, 2001)  
  
Black Enterprise (December 2001)  
Potomac Tech Journal (August 27, 2001)  
Howard County Times (August 23, 2001)

**PLANET AFRICA**

Black History Month Event

Reginald Daniel is set to be a keynote speaker together with Dr. Afua Cooper at the celebration of the 200th Anniversary of the Abolition of Slavery and First Anniversary of the launch of Planet Africa Magazine at Fairmont Royal York, Toronto, Canada on February 22nd, 2007.